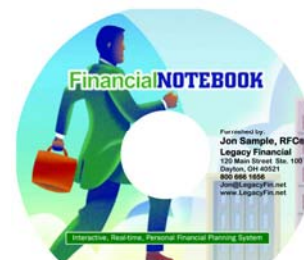


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Rather than a treatise on how to do a perfect financial plan, the sample case is an example of finding solutions, and using Plan Builder to illustrate the moves that could help the client meet their financial goals. The hypothetical clients, Martin and Mary, are a young couple in their middle 40's with 1 child. They have inadequate cash reserves. They have no extra cash to invest for the future and they can only hope and pray that death or disability doesn't visit them.

The goals of the case are:

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- Meet Retirement goals
- Provide adequately for survivors

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- No decrease in cash flow

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